

AMEEN RAZA ALI

CONTACT

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SKILLS

- Strategic Planning
- Problem Solving
- Crisis Management
- Creative Thinking
- Data Analysis
- Brand Development
- Negotiation
- Customer Orientation
- Adaptability to Change
- Negotiations and closing the deal

LANGUAGES

- English (Fluent)

ACHIEVEMENTS

- Rising Star Award – May (Zaphyre)
- Top Performer – August (Zaphyre)



PROFILE

Dedicated and results-driven sales professional with over 4 years of experience in sales and business representation. Proven track record of achieving top performance and delivering exceptional customer service. Strong communication skills with a focus on building lasting client relationships and exceeding sales targets.



WORK EXPERIENCE

Zaphyr

Senior business development representative

NOV 2024 - PRESENT

- Managed client relationships and closed high-value deals.
- Consistently exceeded sales targets.
- Awarded Rising Star – May
- Top Performer – August for exceptional performance.

RJ BPO Solutions

Customer Service Representative

2022 - 2024

- Conducted sales calls and generated leads for company products
- Assisted in increasing sales revenue through effective communication strategies.

Hello international

Customer service representative

2020 - 2022

- Built strong client relationships to achieve sales goals
- Provided after-sales support ensuring customer satisfaction



EDUCATION

Completed A levels from Titan college
completed O levels from Veritas schooling system